

NAME:							
Branch Head: Commercial							
S.NO.	KEY PERFORMANCE AREA	KEY PERFORMANCE INDICATOR (UNIT)	TARGET	WEIGHTAGE	ACTUAL ACHIEVEMENT	WEIGHTAGE ACHIEVED	%AGE TARGET ACHIEVED
1	Utilization of storage capacity	%age	80%	30	80	30	100
2	Finalization of hiring case after receipt of complete case from DM within 45 days	days	60	30	61	24	80
3	Movement of vulnerable stocks	%age	80%	30	76	24	80
4	Efforts made to generate New business initiative	No.	2	10	1	9	90
			Total	100		87	87

Range and weightage					Methodolgy
81% to 100%=30	61% to 80%=24	51% to 60%=18	31% to 50%=15	Less than 30%=12	Average capacity under utilization per month (LMT)/Total capacity*100
55 to 60=30	61 to 65 = 24	66 to 70 = 18	71 to 75 = 15	Above 75 = 12	No. of cases finalised/ Total Cases received sent *100
81% to 100%=30	61% to 80%=24	51% to 60%=18	31% to 50%=15	Less th30%=12	Qty. (MT) of vulnerable wheat moved/ Total Quantity in storage as on 31.05 every year*100
2=10	1=9	0-0			Efforts made to initiate New Business activity during the year

Rating	Outstanding	V. Good	Good	Average	Below Average
Score	81 -100%	61-80%	51-60	31-50	less than 30
	87				